

Report of Independent Auditors and Financial Statements

# Anita Borg Institute for Women & Technology

December 31, 2014 and 2013



Certified Public Accountants | Business Consultants

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#### REPORT OF INDEPENDENT AUDITORS

The Board of Trustees
Anita Borg Institute for Women & Technology

### **Report on Financial Statements**

We have audited the accompanying financial statements of Anita Borg Institute for Women & Technology, which comprise the statement of financial position as of December 31, 2014, and the related statement of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Anita Borg Institute for Women & Technology as of December 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



### Other Matter

The financial statements of Anita Borg Institute for Women & Technology as of December 31, 2013, were audited by other auditors whose report dated July 30, 2014, expressed an unmodified opinion on these statements.

San Francisco, California

Moss adams LLP

May 27, 2015

FINANCIAL STATEMENTS

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENTS OF FINANCIAL POSITION December 31, 2014 and 2013

		 2014	2013
CURRENT ASSETS  Cash and cash equivalents  Restricted cash  Contributions receivable  Prepaid expenses	ASSETS	\$ 2,196,975 235,457 1,421,502 125,968	\$ 1,333,628 20,422 955,808 107,119
Total current assets		3,979,902	2,416,977
EQUIMENT, NET		39,915	27,439
Total assets		\$ 4,019,817	\$ 2,444,416
	LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable Accrued expenses Deferred revenue Total current liabilities		\$ 258,761 404,599 333,250 996,610	\$ 166,698 286,470 337,100 790,268
LONG-TERM LIABILITIES Deferred revenue		33,000	33,000
Total long-term liabilities		33,000	33,000
Total liabilities		1,029,610	 823,268
NET ASSETS Unrestricted Temporarily restricted Permanently restricted		2,569,750 212,457 208,000	1,536,177 84,971 -
Total net assets		2,990,207	1,621,148
Total liabilities and net assets		\$ 4,019,817	\$ 2,444,416

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENT OF ACTIVITIES Year Ended December 31, 2014

	U	Unrestricted		mporarily estricted	rmanently estricted	Total	
REVENUE, GAINS, AND OTHER SUPPORT	ER SUPPORT						
Public support:							
Contributions	\$	7,768,995	\$	204,723	\$ 208,000	\$	8,181,718
In-kind contributions		71,453		-	-		71,453
Donated services		122,217		-	-		122,217
Grants		313,908		-	-		313,908
Registration fees		2,851,369		-	-		2,851,369
Other program service fees		(4,000)		-	-		(4,000)
Interest income		4,884		-	-		4,884
Other income		250		-	-		250
Net assets released from							
donor restrictions		77,237		(77,237)	-		-
Total revenue, gains, and							
other support		11,206,313		127,486	208,000		11,541,799
EXPENSES							
Program services		8,739,547		-	-		8,739,547
Management and general		1,185,034		-	-		1,185,034
Fund development		248,159			 		248,159
Total expenses		10,172,740		-	-		10,172,740
CHANGE IN NET ASSETS		1,033,573		127,486	208,000		1,369,059
NET ASSETS, beginning of year		1,536,177		84,971			1,621,148
NET ASSETS, end of year	\$	2,569,750	\$	212,457	\$ 208,000	\$	2,990,207

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENT OF ACTIVITIES

Year	Ended	<b>December</b>	31,	201	3
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	Unrestricted		nporarily estricted	nanently stricted	Total		
REVENUE, GAINS, AND OTHER SUPPORT							
Public support:							
Contributions	\$	4,301,769	\$ 67,470	\$ -	\$	4,369,239	
In-kind contributions		61,392	-	-		61,392	
Donated services		94,125	-	-		94,125	
Grants		154,707	-	-		154,707	
Registration fees		2,491,135	-	-		2,491,135	
Other program service fees		8,000	-	-		8,000	
Interest income		5,466	-	-		5,466	
Other income		40	-	-		40	
Net assets released from							
donor restrictions		52,650	 (52,650)	 -		_	
Total revenue, gains, and							
other support		7,169,284	 14,820	 -		7,184,104	
EXPENSES							
Program services		5,763,237	-	-		5,763,237	
Management and general		881,647	-	-		881,647	
Fund development		473,391	-	-		473,391	
Total expenses		7,118,275	 	-		7,118,275	
CHANGE IN NET ASSETS		51,009	14,820	-		65,829	
NET ASSETS, beginning of year		1,485,168	70,151	-		1,555,319	
NET ASSETS, end of year	\$	1,536,177	\$ 84,971	\$ -	\$	1,621,148	

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENT OF CASH FLOWS Years Ended December 31, 2014 and 2013

	 2014	2013		
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase in net assets	\$ 1,369,059	\$	65,829	
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation	19,386		14,902	
(Increase) decrease in assets:				
Contributions receivable	(465,694)		181,201	
Prepaid expenses	(18,849)		23,577	
Increase (decrease) in liabilities:				
Accounts payable	92,063		23,779	
Accrued expenses	118,129		74,757	
Deferred revenue	 (3,850)		(95,700)	
Net cash provided by operating activities	 1,110,244		288,345	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment	 (31,862)		(25,627)	
Net cash used in investing activities	 (31,862)		(25,627)	
CASH FLOWS FROM FINANCING ACTIVITIES				
(Increase) decrease in restricted cash	 (215,035)		4,729	
Net cash provided by (used in) financing activities	 (215,035)		4,729	
NET INCREASE IN CASH	863,347		267,447	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 1,333,628		1,066,181	
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 2,196,975	\$	1,333,628	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Interest paid	\$ 3,034	\$	1,435	

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENT OF FUNCTIONAL ACTIVITIES Year Ended December 31, 2014

	ProgramServices		Management and General		Fund velopment	Total		
Leased employees								
and related benefits	\$	2,593,095	\$ 835,786	\$	102,525	\$	3,531,406	
Professional services		1,526,792	171,822		60,309		1,758,923	
Other event direct costs		3,307,782	3,011		2,668		3,313,461	
Office expenses		235,907	74,414		16,261		326,582	
Travel		321,199	66,409		62,497		450,105	
Grants		573,685	-		-		573,685	
Advertising and promotions		89,352	7,330		1,050		97,732	
Rent		55,453	17,874		2,192		75,519	
Insurance		20,687	766		94		21,547	
Depreciation		14,235	4,588		563		19,386	
Interest		· -	3,034		-		3,034	
Currecy exchange loss		1,360	_		-		1,360	
Total	\$	8,739,547	\$ 1,185,034	\$	248,159	\$	10,172,740	

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY STATEMENT OF FUNCATIONAL ACTIVITIES Year Ended December 31, 2013

		Program Services		8			Total	
Leased employees								
and related benefits	\$	1,984,993	\$	507,557	\$	352,730	\$	2,845,280
Professional services		1,020,441		160,211		34,418		1,215,070
Other event direct costs		1,708,363		8,242		533		1,717,138
Office expenses		269,542		71,036		17,504		358,082
Travel		210,953		91,044		52,485		354,482
Grants		342,870		-		-		342,870
Advertising and promotions		147,756		23,669		8,902		180,327
Rent		45,482		14,446		5,338		65,266
Insurance		18,339		709		262		19,310
Depreciation		10,385		3,298		1,219		14,902
Interest		-		1,435		-		1,435
Currecy exchange loss		4,113		<u> </u>		-		4,113
Total	\$	5,763,237	\$	881,647	\$	473,391	\$	7,118,275

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - NATURE OF BUSINESS

The Anita Borg Institute for Women & Technology (the "Organization") was founded in 1997 and is a nonprofit organization that provides platforms designed to ensure women's voices, ideas, and spirits will result in higher levels of technical innovation. The Organization delivers programs that are changing the world for women and for technology. The participants in the Organization's programs are an unusual mix of academics and industry professionals, and include many of the technology thought leaders of today. The Organization's impact is significant on the lives and careers of women who work in the technology field and are affected by technology. The Organization's mission is to increase the impact of women on all aspects of technology, and to increase the positive impact of technology on the lives of the world's women.

The Organization works with academia to develop programs that change the way in which technology is taught, and with industry to develop programs that change product/technology development. These programs are designed to help industry, academia, and government recruit, retain, and develop women technology leaders. The Organization provides events, awards, and coverage that celebrates the women who change the face of technology and increase their visibility with others.

Sources of revenue include contributions, qualified event sponsorships, registration and application fees, and grants from corporations, foundations, individuals, and government agencies.

On December 3, 2014, Anita Borg Institute for Women and Technology India was incorporated under the government of India. As of December 31, 2014, there was no activity in the India entity.

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

**Basis of accounting** – The financial statements of the Organization have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").

**Use of estimates** – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Basis of presentation** – The Organization's financial statements are presented on the basis of unrestricted, temporarily restricted, and permanently restricted net assets.

Unrestricted net assets represent unrestricted resources available to support the Organization's operations and temporarily restricted resources, which became available for use by the Organization in accordance with the intentions of donors.

Temporarily restricted net assets represent contributions that are limited in use by the Organization in accordance with temporary donor imposed stipulations. These stipulations may expire with time or may be satisfied and removed by the actions of the Organization according to the terms of the contributions. Upon satisfaction of such stipulations, the associated net assets are released from temporarily restricted net assets and recognized as unrestricted net assets. If a restriction is fulfilled in the same fiscal year in which the contribution is received, the Organization classifies the support as unrestricted.

Permanently restricted net assets represent contributions to be held as investments in perpetuity as directed by the original donor. The Organization has \$208,000 restricted for endowment in permanently restricted net assets as of December 31, 2014.

**Cash and cash equivalents** – For purposes of the statement of cash flows, the Organization considers all highly liquid investments with an original maturity of three months or less and certificates of deposit with no early withdrawal penalty to be cash equivalents.

**Restricted cash** – Restricted cash represents contributions received that are restricted by the donors for the Systers-Pass-It-On program, for time and for an endowment.

**Equipment** – Equipment is carried at cost or, if donated, at the approximate fair value at the time of donation. Depreciation is provided for using the straight-line method over the estimated useful lives of the assets which are currently 3 years for computer and related equipment. Expenditures for property and equipment in excess of \$1,000 are capitalized. Maintenance and repairs are expensed when incurred.

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY NOTES TO FINANCIAL STATEMENTS

**Donated services, goods, and facilities** – Professional services donated by officers, directors, and other professionals are recorded at their estimated fair market value as increases in revenues and increases in program or management services, as applicable. Donated materials are recorded at their estimated fair market value as increases in revenues and increases in related expenses. Donated property, facilities, and other noncash donations are included as contributions at their estimated market value as of the dates they are received.

**Revenue recognition** – Contributions are recognized as revenue when they are received or unconditionally promised. Other income is recognized as revenue when it is earned. Deferred revenue consists of sponsorships received for conferences or events to be held in future years and is required to be refunded if the conference or event is cancelled.

The Organization uses the allowance method to determine uncollectible contribution receivables. The allowance is based on prior years' experience and management's analysis of specific promises made. As of December 31, 2014 and 2013, there were no allowances provided.

**Functional allocation of expenses** – The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among program and supporting services benefited. Fundraising expenses for the years ended December 31, 2014 and 2013, were \$24,932 and \$26,447, respectively.

**Income taxes** – The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and under Section 23701d of the California Revenue and Taxation Code.

U.S. GAAP requires the Organization to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the applicable tax authority. The Organization has reviewed its tax positions for all open tax years and believes that it has appropriate support for the tax positions taken. Therefore, no liability has been recorded.

The Organization files United States federal and California tax returns. The Organization is no longer subject to federal tax examinations before 2011 or California tax examinations before 2010.

**Concentration of credit risk** – The Organization maintains its cash in bank accounts, which at times, may exceed federally insured limits. The deposits at the financial institution bear the credit risk associated with the institution. The Organization has not experienced any losses in such accounts.

**Concentration of contributors or grants** – Five donors accounted for 15% and 20% of the Organization's revenue in 2014 and 2013, respectively, of which \$324,404 and \$271,100 was included in contribution receivables as of December 31, 2014 and 2013, respectively.

### **NOTE 3 - EQUIPMENT**

		2013		
Computer and related equipment Less: accumulated depreciation	\$	152,299 112,384	\$	120,437 92,998
Total	\$	39,915	\$	27,439

Depreciation for the years ended December 31, 2014 and 2013, was \$19,386 and \$14,902, respectively.

## NOTE 4 - LINE OF CREDIT

The Organization has a loan agreement with a bank for a revolving line of credit with an authorized limit of \$500,000. The outstanding principal bears interest at the prime rate plus 0% points per annum rounded upward to the nearest one-eighth of one percentage point or 0.125% (3.25% and 3.25% at December 31, 2014 and 2013, respectively). The line of credit was renewed in November 2014 for the same terms and conditions and the entire unpaid principal balance and all accrued and unpaid interest is due and payable by November 3, 2015. The line of credit is secured by the Organization's bank accounts, equipment, and accounts receivable. There was no outstanding balance on the line of credit as of December 31, 2014 and 2013, respectively.

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY NOTES TO FINANCIAL STATEMENTS

Interest expense relating to the above note for the years ended December 31, 2014 and 2013, amounted to \$3,034 and \$1,435, respectively.

### **NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets at December 31, 2014 and 2013, consist of amounts received from donors that are restricted for the following purposes:

	2014				
Systers Pass-It-On grants Time based restriction	\$ 27,457 185,000		\$	19,971 65,000	
Total	\$	212,457	\$	84,971	

#### **NOTE 6 - BONUS PLAN**

The Organization has a bonus plan (the "Plan") to recognize the contributions that certain employees make to the Organization by way of their judgment, initiative and efforts, all of which contribute to the continued success of the Organization. Participation in the Plan is in the sole discretion of the Board and shall be determined on an award period by award period basis. Each actual award shall be paid solely from the general assets of the Organization. The Organization, by action of the Board, in its sole discretion, may amend or terminate the Plan, or any part thereof, at any time and for any reason. The amendment, suspension, or termination of the Plan shall not, without the consent of the participant, alter or impair any rights or obligations under any actual award theretofore earned by such participant. No award may be granted during any period of suspension or after termination of the Plan. Amounts earned under the bonus plan for the years ended December 31, 2014 and 2013, were \$313,540 and \$179,650, respectively, of which \$257,025 and \$139,800, respectively, was reflected in accrued expenses on the statement of financial position.

### NOTE 7 - IN-KIND CONTRIBUTIONS AND DONATED SERVICES

During the years ended December 31, 2014 and 2013, the Organization received the following in-kind contributions and donated services:

		 2013	
Free use of facilities (rent)	\$	71,453	\$ 61,392
Legal fees (professional services)		119,217	92,722
Marketing services (advertising and promotion)		3,000	 1,403
Total	\$	193,670	\$ 155,517

## **NOTE 8 - RELATED PARTIES**

The Organization's Board members participate in fundraising and other events, as well as make contributions. Included in contributions revenue is \$160,000 and \$150,000 from Board members for the years ended December 31, 2014 and 2013, respectively. The Organization requires all board members to read and sign a conflict of interest policy annually.

#### **NOTE 9 - ENDOWMENT**

The Organization's endowment consists of one individual fund established for scholarships to the Grace Hopper Celebration of Women in Computing Conference. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

# ANITA BORG INSTITUTE FOR WOMEN & TECHNOLOGY NOTES TO FINANCIAL STATEMENTS

The Organization has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standards of prudence prescribed by UPMIFA.

The Organization currently holds the endowment funds in a money market account until it is able to establish investment and spending policies for the endowment assets. From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of unrestricted net assets. There were no such deficiencies as of December 31, 2014.

The changes in endowment net assets for the year ended December 31, 2014, were as follows:

	Unre	stricted	-	orarily tricted	manently estricted	,	Total
Endowment net assets, January 1, 2014	\$	-	\$	-	\$ -	\$	-
Contributions				-	208,000		208,000
Endowment net assets, December 31, 2014	\$	-	\$	-	\$ 208,000	\$	208,000

Endowment net asset composition by type of fund as of December 31, 2014:

	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Donor restricted endowment funds	\$	-	\$	-	\$	208,000	\$	208,000
	\$	-	\$	-	\$	208,000	\$	208,000

#### **NOTE 10 - SUBSEQUENT EVENTS**

Subsequent events are events or transactions that occur after the statement of financial position date but before financial statements are issued. The Organization recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The Organization's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position but arose after the statement of financial position date and before the financial statements were available to be issued.

The Organization has performed an evaluation of subsequent events through May 27, 2015, which is the date the financial statements were available to be issued. The Organization determined no additional disclosure is necessary.